

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 15, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$107,434	38
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$39,266	19
Ahlbum, Tim	Health Coverage Solutions	\$36,636	5
Clark, John W.	Senior Solutions Insurance Agency	\$35,784	14
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$27,370	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$24,571	9
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,999	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$21,856	15
Barta, Devin M.	Barta Insurance Agency	\$20,464	8
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$19,548	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$18,122	3
Borosak, William J. Jr.	Secure Financial Group, LLC	\$17,421	7
Rosati, Lisa	Rosati Insurance Agency	\$15,719	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$14,660	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,459	5
Maisonet, Joseph	Maisonet Insurance Agency	\$13,416	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$11,851	5
Benefit Plans of America, Inc.		\$10,711	6
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$9,598	2
Mangini, Nicholas L.	Mangini Insurance Agency	\$9,160	3
Warner, Russell G. III	Warner Insurance Agency	\$8,352	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$7,547	2
Longo, Wendy L.	Longo Insurance Agency	\$7,547	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,150	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,896	5
AmeriLife		\$6,795	8
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,780	2
Schwartz, Scott J.	Insurance Protection Services	\$6,612	1
Bowes, Rick	Bowes Insurance Agency	\$6,408	1
James M. Gray, Inc.		\$6,384	2
Abadjian, Pierre	Abadjian Insurance Group	\$6,336	1
Miller, Michele M.	Miller Insurance Agency	\$6,120	1
Olguin, Loren A.	Olguin Insurance Agency	\$6,048	1
Valery, Albert L.	Valery Insurance Agency	\$5,952	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,578	2
Edwards, Jackson IV	Edwards Insurance Agency	\$5,400	3
Howard, Michael	Howard Insurance Agency	\$5,292	1
Joiner, Clifton T.	Joiner & Joiner, LLC.	\$5,292	1
Harris, Angela D.	Harris Insurance Agency	\$5,004	1
McKnight, Robert J.	McKnight Insurance Agency	\$5,004	2

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 15, 2017

### Bronze Producers (\$2,500 - \$5,000)

Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$4,992	1
Woodmen Insurance Agency, Inc.		\$4,138	5
Duque, Isabella	Duque Insurance Agency	\$3,900	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,851	1
Elite Insurance Partners, LLC		\$3,796	1
Mankamy, Mary	Mankamy Insurance Agency	\$3,755	1
Tolliver, Mickey E.	Tolliver Insurance Agency	\$3,672	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$3,648	3
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,647	1
Depathy, Robert J.	Depathy Insurance Agency	\$3,612	1
Adelson, Andy G.	Adelson Insurance Agency	\$3,564	1
Lerner, Stanford J.	Lerner Insurance Agency	\$3,564	1
Heller, Mark	Heller Insurance Agency	\$3,528	1
Stevens, Ronald W.	Stevens Insurance Agency	\$3,480	1
Buck, James L.	Buck Insurance Agency	\$3,359	1
Holeve, Bernard B.	Holeve Insurance Agency	\$3,276	1
Morris, Alan	Morris Insurance Agency	\$3,276	1
Rowland, Teresa J.	Rowland Insurance Agency	\$3,276	1
Platinum Choice Healthcare		\$3,240	1
Daley, Michael A.	Daley Insurance Agency	\$3,216	1
Webster, Larry L.	Webster & Associates, Ltd.	\$3,192	1
Anderson, Kristen L.	Anderson Insurance Agency	\$3,167	1
Murphy, Stacy	Murphy Insurance Agency	\$3,108	1
Barry, Shahid	Barry Insurance Agency	\$3,096	1
Catron, Edward A.	Catron Insurance Agency	\$3,023	2
Rushing, Robbie D.	Rushing Insurance Agency	\$3,023	1
James Tong Insurance Consultants		\$2,927	1
Kelley, Edward E.	Kelley Insurance Agency	\$2,903	1
Shipp, Bennie M.	Shipp Insurance Agency	\$2,891	1
Schuler, James F.	Consumer Group Services, Inc.	\$2,881	1
Broedell, Joseph F.	Broedell Insurance Agency	\$2,844	1
Skolnick, Hal S.	Skolnick Insurance Agency	\$2,844	1
Futurity First Insurance Group, Inc.		\$2,760	1
Jones, John C.	Jones Insurance Agency	\$2,759	1
Senior Insurance Marketing, Inc.		\$2,748	3
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,686	1
Cheek, Steven J.	Cheek Insurance Agency	\$2,676	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,676	1
Mann, Harvey S.	Mann Insurance Agency	\$2,676	1
Marshall, Sofia D.	Marshall Insurance Agency	\$2,592	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,592	1

## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

**October 15, 2017**

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$19,548	Sachs, Kerry	\$15,540
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### Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$14,928	Rosati, Lisa	\$12,443
Jennings, Mark	\$14,748	Payant, Thomas A.	\$10,740

### Silver Producers (\$5,000 - \$10,000)

Primack, Neil E.	\$9,456	Branch, Beth	\$6,336
Warner, Russell G. III	\$8,352	Stevens, Jason	\$6,250
Gilbert, Brian	\$7,728	Dellinger, William H. II	\$6,239
Zarins, Ivars	\$7,680	Nickel, Roger T.	\$6,120
Hilgendorf, Sydney M.	\$7,150	Hargis, Mark D.	\$6,048
Gorden, Renee	\$7,044	Saylor, Dexter R.	\$5,688
Rush, Francine	\$7,044	Joiner, Clifton T.	\$5,292
Ripoll, Glenn A.	\$6,960	Llanes, Samuel A.	\$5,292
Lovelace, Susan	\$6,732	Hatton, Catherine E.	\$5,148
Schwartz, Scott J.	\$6,612	Skinner, Joy	\$5,004
Bowes, Rick	\$6,408		

### Bronze Producers (\$2,500 - \$5,000)

Rosen, Paul J.	\$4,992	Cohen, Philip A.	\$3,564
Stevens, Sandra K.	\$4,727	Hall, Tiffany	\$3,564
Kingsley, Beverly J.	\$4,655	Mangini, Nicholas L.	\$3,564
Edwards, Jackson IV	\$4,620	Mourino, Tamara	\$3,564
Longo, Wendy L.	\$4,619	Heller, Mark	\$3,528
Mairano, Alexander	\$4,488	Mangini, Rosemary	\$3,480
Savage, Gina	\$4,031	Walters, Kenneth W.	\$3,480
Duque, Isabella	\$3,900	Lucas, Richard	\$3,396
Concklin, Todd C.	\$3,888	Buck, James L.	\$3,359
Mondrick, Peter	\$3,888	Muni, Joseph P. Jr.	\$3,359
Benedeti, Juan C.	\$3,851	Tantillo, Robert V.	\$3,359
Carreras, Thomas B.	\$3,804	Hirsch, Susan J.	\$3,335
Haass, David	\$3,796	Holeve, Bernard B.	\$3,276
Buice, Rhonda R.	\$3,755	Rowland, Peter R.	\$3,276
Ottovegio, Xiomara	\$3,744	Smith, Erica M.	\$3,276
Grzywa, Brandon	\$3,732	Armbrrecht, Keith	\$3,250
Farmer, Betty A.	\$3,672	Bock, Frederick	\$3,240
Goldenberg, Karen S.	\$3,672	Daley, Michael A.	\$3,216
Ehrlich, Carl F.	\$3,647	Webster, Larry L.	\$3,192
Depathy, Robert J.	\$3,612	Miller, Phyllis D.	\$3,168
Hermes, Phillip J.	\$3,600	Royer, Vicki M.	\$3,167

## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

October 15, 2017

Selinger, William S.	\$3,108	Dewalt, Geri B.	\$2,844
Swaffar, Darlene	\$3,108	Handal, Charles J.	\$2,844
Valery, Douglas M.	\$3,108	Malooley, Michele A.	\$2,844
Barry, Shahid	\$3,096	Manno, Michael	\$2,844
Barta, Francine	\$3,096	Skolnick, Hal S.	\$2,844
Graham, Christopher N., CLU	\$3,096	Elfrink, Priscilla	\$2,760
Sam, Catherine M.	\$3,059	Jones, John C.	\$2,759
Ahlbum, Donna M.	\$3,024	Basdeo, Guitree	\$2,688
Claassen, Matthew J.	\$3,024	Derosa, Peter	\$2,686
Rushing, Robbie D.	\$3,023	Cheek, Mychal J.	\$2,676
Abbatiello, Vincent	\$3,012	Gethers, Julie	\$2,676
Gordon, Aaron	\$2,927	Perez, Albert A.	\$2,676
Michaelson, Robert P.	\$2,927	Slonin, Stuart A.	\$2,676
Tong, James G.	\$2,927	Burns, Ronald J.	\$2,652
Kelley, Edward E.	\$2,903	Stevens, Ray	\$2,651
Bahlkow, Valerie J.	\$2,892	Detrick, John H.	\$2,592
Shipp, Bennie M.	\$2,891	Riggs, Catherine V.	\$2,592
Hackmeier, Jeff D.	\$2,881	Schwartz, Richard S.	\$2,592
Schwartz, Matthew	\$2,856	Quant, Demarco	\$2,519
Broedell, Joseph F.	\$2,844	Catron, Edward A.	\$2,519
Cooper, Bradley D.	\$2,844		